

# Conducting a Needs Assessment: A Case Study

Berkeley International Office

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# BIO's Guiding Principles

- **Understanding and Helping People**
- **Passion and Enthusiasm in what we do**
- **Excellence in everything we do**

# *Assessment in Student Affairs: A Guide for Practitioners*

By M. Lee Upcraft and John H. Schuh

## **Definition of Assessment:**

*Any effort to gather, analyze and interpret information which describes an organizations effectiveness.*

# Assessment vs. Research

**Assessment in our case was to guide good practice and not guide any theory or conceptual foundation.**

**So we would clearly not refer to our work as “research.”**

# Key Questions?

# What's the Problem?

**Develop a clear understanding of the problem. BIO's view of the problem:**

- Rapid growth of international students
- A changing demographic

# What is the purpose of the study?

- Determine student concerns
- Learn how they perceive BIO and its services
- Learn how they view services of other key units.

# Who should be studied?

**Precisely define the population to draw conclusions about those who need to be studied.**

BIO sought to study two distinct groups:  
graduate and undergraduate students

# What is the best assessment method?

**Should a quantitative or qualitative assessment, or both be undertaken?  
BIO decided upon:**

- A quantitative study
- A qualitative component

# Whom to study?

**Can the whole population be studied or some parts of it? BIO studied the whole population.**

**Factors influencing BIO's decision:**

- Access to their e-mail addresses
- Easier than obtaining a representative sample (age, level of study, degree status, gender, regional variation, etc)
- Small added cost

# How should the data be collected?

## Issues to consider when using a questionnaire:

- Properly constructed cover letter
- Confidentiality
- How much time it will take to complete the survey?
- Timing of the mailing
- Incentives for completing the survey
- Offer to share the results & how it will be used
- Communications plan

# What instrument should be used?

- Develop your own or use one that already exists?
- Can the results be statistically analyzed?
- Is it statistically valid and reliable ?
  - Does it measure what it says it measures?
  - Is it consistent internally and across groups?

## **Berkeley International Office:**

- Used an existing instrument (questionnaire) and modified it to make it relevant to our specific needs
- Pilot tested the instrument with a group of students
- Believe it to be statistically valid but not reliable

# Who should collect the data?

- If you have a vested interest in the outcome the possibility of bias exists.
- Quantitative studies have less bias than qualitative studies.

## BIO's Approach

- BIO conducted the study on its own.
- A team was in place to undertake the study.

# How do we analyze the data?

- Are the respondents representative of the population?
- Is there interest in just the individual responses?
- Is there interest in bivariate (significant differences between two groups) or multivariate analysis (use of multiple characteristics)?

## **Berkeley International Office:**

- The study appeared to be representative of the population (22% return rate).
- Interested in level of concerns so results were reported in terms of percentages.
- We did not conduct any analysis to determine if there were significant differences across groups.

# How do we report the results?

- **Is there integration between the quantitative and qualitative results?**
  - The open ended questions provided useful insights
- **Is the results written on the basis of who will read the report, why will they read it and what will they do with it?**
  - BIO staff
  - For the campus
  - For students
  - Control unit
  - Other stakeholders

# How do we use the results?

## -The Evaluation Process

- Is the report just a public document (or collecting dust)
- Is it being managed in an effective way?

### **Berkeley International Office:**

- Organizational changes
- Programming initiatives
- Staff training

# Questions??